



Press release

Labour: 566 thousand hirings expected by companies in June and almost 1.4 million by August

Expectations for the South and Islands are positive, supported by construction and trade; the slowdown in manufacturing continues, especially in the North East

Rome, 11 June 2024 – There are approximately 566 thousand job opportunities planned by companies in June and they rise to almost 1.4 million in the June-August quarter, with an almost stable trend compared to June 2023 (-0.3%) and a slight increase on the corresponding quarter (+ 0.6%). During the month, the best dynamics were recorded by construction (+16.6%), trade (+10.5%) and advanced services (+11.5%). However, the manufacturing sector was down (-5.6%). Even in June, 47.6% of the profiles searched for were difficult to find (+1.6 p.p. compared to the previous year). This scenario is outlined by the Excelsior Information System Bulletin, created by **Unioncamere** in collaboration with **Ministry of Labour and Social Policies**¹.

In the current month, the manufacturing sector is looking for a total of 84 thousand workers in June and 223 thousand in the quarter. The greatest job opportunities are offered by the mechatronics industries which are looking for 21 thousand workers in the month and 55 thousand in the quarter, followed by the metallurgical and metal products industries (15 thousand in the month and 39 thousand in the quarter) and by the food, beverage and tobacco industries (13 thousand in the month and 46 thousand in the quarter). The demand for labor from the construction sector stands at almost 52 thousand hirings in June and over 130 thousand hirings in the quarter. On the other hand, 430 thousand employment contracts are being offered by the service sector in the current month and over 1 million are expected in the June-August quarter. Tourism offers the greatest employment opportunities with approximately 161 thousand workers sought in the month and 351 thousand in the quarter, followed by trade (76 thousand in the month and 190 thousand in the quarter), by the personal services sector (71 thousand in the month and 169 thousand in the quarter).

From a territorial point of view, the South recorded the most significant trend balance (+3.8 thousand on June and +19 thousand on the quarter) supported, in particular, by the positive dynamics of construction and trade; the decline in manufacturing penalizes the other geographical areas, especially the North East (overall -4.4 thousand in the month and -10.3 thousand in the quarter); more stable, again compared to a year ago, in the North West and Centre.

The greatest opportunities are reported by medium-sized companies with approximately 196 thousand contracts expected in June.

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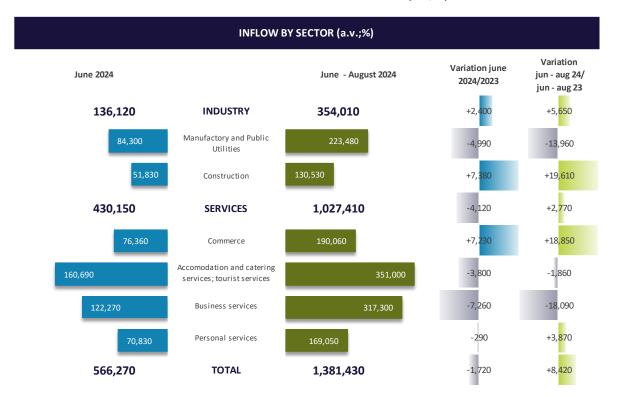


¹ The May forecasts are based on interviews conducted on a sample of over 107 thousand companies. The interviews were collected in the period 15 April 2024 - 03 May 2024.

There are around 270 thousand hires for which companies have declared they have encountered difficulties in finding the right profile. The Borsino Excelsior of the professions highlights technicians in the engineering field among the technical and highly specialized professions with 66.7% being difficult to find, followed by technicians in the management of production processes of goods and services (58.5%), from commercial distribution technicians (58.1%), from engineers and IT technicians (both 56.7%), while among the specialized workers figures stand out foundries, welders, tinsmiths, boilermakers, metal carpentry assemblers (75.1%), specialized workers involved in construction finishing (73.1%) and blacksmiths and tool builders (70.2%). Machine workers in the textile and clothing industry are also difficult to find (76.3%).

The demand for immigrant workers remains high, although slightly decreasing compared to last year, with 104 thousand hirings expected for the month, equal to 18.4% of the total. Among the sectors that make most use of foreign labor are operational support services for businesses and people (34.3%), transport, logistics and warehousing services (28.4%), metallurgy (22.6%) and construction (21.8%).

INFLOW OF WORKERS FORECAST BY COMPANIES BASED ON BUSINESS SECTOR (a.v.; %)

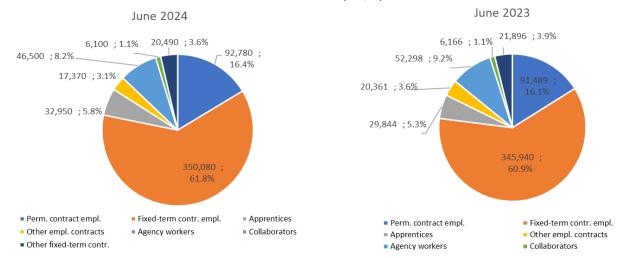


Source: Unioncamere - Ministry of Labour and Social Policies, Excelsior Information System, 2024

INFLOW OF WORKERS EXPECTED BY COMPANIES BY SIZE CLASS (a.v.; %)

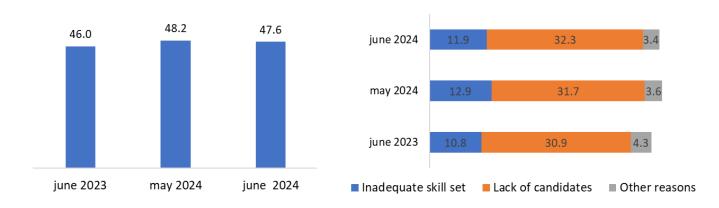


INFLOW OF WORKERS FORECAST BY COMPANIES BY CONTRACT TYPE (a.v.; %)



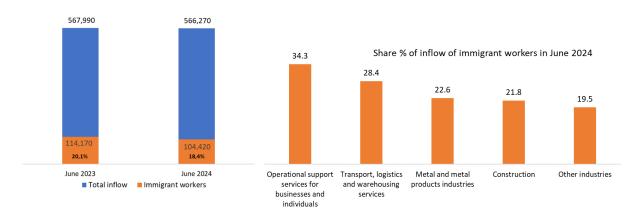
Source: Unioncamere - Ministry of Labour and Social Policies, Excelsior Information System, 2024

DIFFICULTY IN RECRUITING AND REASONS (%)



Source: Unioncamere - Ministry of Labour and Social Policies, Excelsior Information System, 2024

INFLOW OF IMMIGRANT PERSONNEL AND MAIN SECTORS HIRING IMMIGRANT WORKERS (a.v.; %)



THE PROFESSIONS MOST IN DEMAND IN THE MONTH OF JUNE 2024 st

according to the classification of professions - ISTAT 2021 (3 digit)

| | INFLOW EXPECTED IN JUNE 2024 | Distribu tion x 1000 | Difficulty in recruiting (%) | INFLOW EXPECTED june - august 2024 |
|--|------------------------------------|----------------------------|------------------------------|---|
| INFLOW | 566,270 | 1,000 | 47.6 | 1,381,430 |
| MANAGERS | 830 | 1.5 | 51.4 | 2,190 |
| Directors and general managers of companies | 250 | 0.4 | 59.5 | 680 |
| Directors and departmental managers of companies | 260 | 0.5 | 57.0 | 660 |
| Entrepreneurs and managers of small companies | 310 | 0.5 | 40.3 | 840 |
| INTELLECTUAL, SCIENTIFIC AND HIGHLY SPECIALISED PROFESSIONS | 24,060 | 42.5 | 49.8 | 64,570 |
| Engineers | 4,680 | 8.3 | | 12,020 |
| Specialists in management, commercial and banking sciences | 4,980 | 8.8 | | 13,100 |
| Analysts and experts in designing applications | 2,260 | 4.0 | 53.8 | 6,000 |
| TECHNICAL PROFESSIONS | 55,320 | 97.7 | | 140,740 |
| IT, telematics and telecommunications technicians | 5,860 | 10.4 | | 15,950 |
| Engineering technicians | 6,150 | 10.9 | | 13,720 |
| Goods and services production processes management technicians | 5,190 | 9.2 | | 12,400 |
| Health technicians Technicians of the organisation and administration of production activities | 9,310 5,150 | 16.4 9.1 | | 24,750 12,810 |
| Technicians of the organisation and administration of production activities Technicians of financial and insurance activities | 2,170 | 3.8 | | 5,150 |
| Market relations technicians | 11,130 | 19.7 | | 28,090 |
| Commercial distribution technicians | 2,440 | 4.3 | | 5,770 |
| OFFICE WORKERS | 44,070 | 77.8 | | 107,900 |
| Secretarial and general affairs office staff | 16,410 | 29.0 | | 41,270 |
| Counter and money movement workers | 2,540 | 4.5 | | 6,190 |
| Customer reception and information office staff | 15,390 | 27.2 | | 35,530 |
| Logistics administrative management office staff | 3,820 | 6.7 | 32.4 | 10,490 |
| Economic, accounting and financial management office staff | 3,790 | 6.7 | 44.3 | 9,530 |
| SKILLED PROFESSIONS IN COMMERCIAL ACTIVITIES AND IN SERVICES | 210,550 | 371.8 | 46.5 | 486,110 |
| Sales people | 49,010 | 86.5 | 29.8 | 124,910 |
| Catering business operators | 130,770 | 230.9 | 52.8 | 292,280 |
| Qualified professions in health and social services | 8,340 | 14.7 | | 22,440 |
| Beauty treatment professionals | 4,950 | 8.7 | | 9,030 |
| Skilled professions in personal services | 5,480 | 9.7 | | 15,100 |
| Qualified professions in security, surveillance and custodial services | 9,300 | 16.4 | | 16,930 |
| ARTISANS, SPECIALISED LABOURERS AND AGRICULTURALISTS | 79,270 | 140.0 | | 200,930 |
| Specialised labourers in construction and building maintenance | 16,540 | 29.2 | | 41,620 |
| Building finisher artisans and specialised labourers | 16,460 | 29.1 | | 42,880 |
| Specialized workers responsible for cleaning and hygiene of buildings | 2,330 | 4.1 12.5 | 56.6 75.1 | 4,740 |
| Smelters, welders, tinsmiths, boilermakers, metal structure fitters and similar profession Blacksmith ironworkers, tool makers and similar professions | 7,100 4,270 | 7.5 | 70.2 | 17,870 10,930 |
| Artisan mechanics, fitters, repairers and maintenance technicians for stationary and mobi | | 7.3 17.7 | | 26,320 |
| Electrical and electronic equipment installation and maintenance artisans and specialised | , | 13.6 | | 18,230 |
| Artisans and specialised workers in food processing | 3,240 | 5.7 | | 11,050 |
| Artisans and specialised workers in textile and clothing | 3,570 | 6.3 | | 6,950 |
| PLANT OPERATORS AND STATIONARY AND MOBILE MACHINERY OPERATORS | 56,170 | 99.2 | 49.2 | 154,950 |
| Automatic and semi-automatic machinery workers for metal processing and for mineral p | | 6.5 | | 9,840 |
| Workers assigned to machinery in the industry of textiles, garments and similar | 2,910 | 5.1 | | 6,160 |
| Workers assigned to assembly of industrial products | 4,640 | 8.2 | 49.0 | 11,540 |
| Workers assigned to industrial product packaging machines | 4,130 | 7.3 | 21.0 | 12,020 |
| Workers assigned to fixed machinery for the food industry | 2,740 | 4.8 | 28.6 | 12,090 |
| Drivers of motor and animal-drawn vehicles | 22,600 | 39.9 | 54.6 | 61,820 |
| Operators of earthmoving, lifting and material handling machinery | 7,080 | 12.5 | 42.7 | 19,680 |
| UNSKILLED PROFESSIONS | 96,000 | 169.5 | 35.7 | 224,030 |
| Unskilled staff assigned to moving an delivery of goods | 24,730 | 43.7 | | 62,420 |
| Unskilled cleaning service staff | 55,740 | 98.4 | | 127,240 |
| Unskilled staff custodian services for buildings, equipment and goods | 3,580 | 6.3 | | 8,760 |
| Unskilled construction personnel | 4,060 | 7.2 | | 7,570 |
| Unskilled staff assigned to manufacturing | 3,510 | 6.2 | 40.7 | 8,080 |

^{*} The professions requested for the main professional groups are presented here. The sum of the inflow of workers for each "group shown", therefore, does not correspond to the total.







THE INFLOW IN THE TERRITORIES IN THE MONTH OF JUNE 2024 AND IN THE PERIOD JUNE - AUGUST 2024

